

#### WHY?

“By taking the Managed Service approach we achieve our business objective to provide a robust data loss prevention solution which is simple to deliver. The combination of PGP’s Universal and Whole Disk Encryption technology and Gradian’s clear customer focus on solutions delivery provides the solid foundations on which we can grow.”  
IT & Services Director,  
European forensic service provider

#### WHAT WE HAVE

We have an innovative ‘Cloud based’ service offering for whole disk encryption, support and ongoing management leveraging PGP’s award winning Universal architecture.

#### WHAT YOU GET

Complete peace of mind knowing your computing assets are encrypted AND cost savings with our pay per use model

## PGP Whole Disk Encryption Software as a Service

### Overview

Decisions about how to protect your data can have wide-ranging effects on the future of your company. Should you purchase software and manage it yourself? Will an all-in-one appliance be enough protection? Or is hosting the application with a managed services provider such as Gradian your best option?

There are no easy answers, but PGP ‘as a service’ by Gradian offers considerable advantages:

- Reduce the capital costs of buying technology – freeing budget to increase working capital
- Reduce the operational costs of technology ownership & service team training
- Concentrate on your key strengths whilst maintaining the highest levels of security and service.
- Increase your responsiveness to business demands - eliminate time intensive project methodology
- Automatically enforce data protection with centrally managed policies.



Hosting your own security solution in-house means you are responsible for making sure it can handle all current and future business needs. However, it's nearly impossible to consistently predict the wildly variable nature of data risks, mobility patterns, and legislation, and is therefore a huge challenge to accurately predict hardware requirements or costs.

With Gradian's MSP service, you're not restricted by hardware or software - you just decide how many devices you need protected and we do the rest. Our whole disk encryption service never fails, and is built for enormous volumes of requests. As you focus on growing your business, we make it our business to make sure our technology grows alongside you.

#### TECHNICAL SUPPORT

Per hour application monitoring

24 x 7 x 365 Availability

#### DISASTER RECOVERY

Local site failover

Offsite data replication

System component monitoring

6 hour 'total time to recover'

#### SERVICE LEVELS

Enrollment: 99.5%

Recovery Token Provision:

99.9%

Reports: 99.5%

Fault and support response time commitments

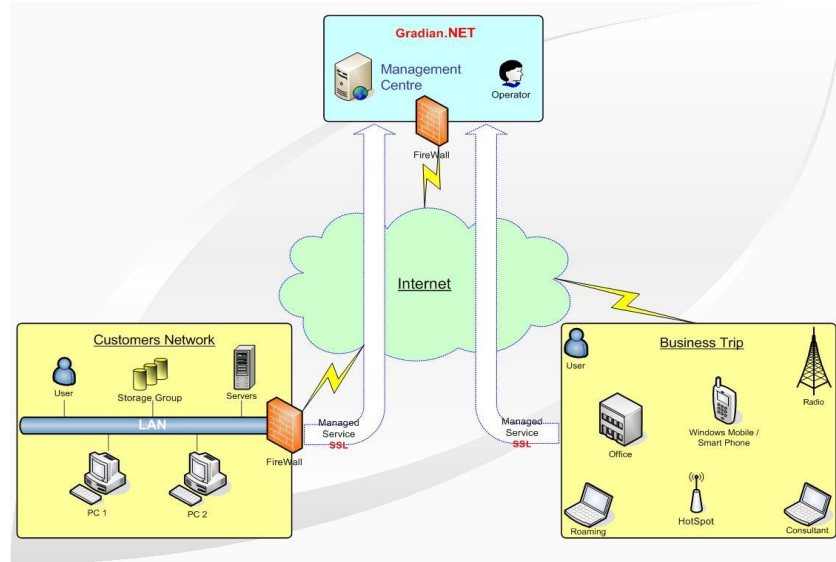
#### GRADIAN KEY FACTS

Gradian is PGP's only European MSP Partner. We have customers through the UK, Europe, and North America. Our service team is Security Cleared by HM Government.

#### PGP KEY FACTS

PGP Corporation is a global leader in email and data encryption software for Enterprise Data Protection. PGP has in excess of 110,000 enterprise, government & business customers worldwide  
PGP

## How it Works



## Solution Summary

Desktops, laptops, and removable media are an essential asset of your business – increasing flexible working practices and forming the cornerstone of today's 'always-on' working culture. As businesses adopt flexible working practices they are widening the boundaries of where Intellectual Property is housed – these assets must be protected.

FACT: In 2008, lost and stolen laptops represented 28% of all security breaches identified during 2008 (Ponemon Institute)

Your business needs a solution that works for the way you do business. We know you need to lighten your IT staff's load to allow them to focus on projects aimed at increasing profits, not on making sure your laptop assets are secured.

Gradian's service leverages the same industry-leading encryption with pre-boot authentication revolutionised by PGP - the worldwide leader in encryption and data security.

PGP's Whole Disk Encryption provides comprehensive, nonstop disk encryption for Microsoft and Apple Mac OS X, enabling quick, cost-effective protection across your computing estate. Importantly, the encrypted data is continuously safeguarded from unauthorised access, providing strong security for intellectual property, customer and partner data, and corporate brand equity.

Every aspect of the service has been specified, designed, and built with the customer in mind.

To speak with a product specialist contact Gradian now:

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PGP® Managed  
Service Provider

MSP